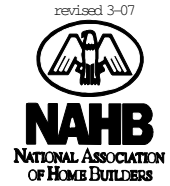




Membership Application

PO Box 3147
Shelby NC 28151-3147



Company Name: _____

Primary Contact Person: _____

Business Address: _____

City: _____ State: _____ Zip: _____

Mailing Address (if different from Business Address): _____

Phone: _____ Cell: _____

Fax: _____ Email: _____

Three (3) Business/Credit References	Telephone Number
1. _____	_____
2. _____	_____
3. _____	_____

Membership Classification: (Refer to codes on reverse side.) This shaded section must be completed.

Please check one:

- Builder
- Associate
- Affiliate

Business Activities for Builder and Associate Members Only.

Primary*	Secondary*	Tertiary*	\$Vol	Units	# of Employees	Title*
<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/>

If Affiliate, Employer's PIN Required Below

Sponsor PIN for Spike Credit

*For Associate Members, if Code Z is used for business activity, please explain:

*If Code 9 is used, please specify title: _____

Sponsor's Name: _____

If approved by the Board of Directors of the Home Builders Association of Cleveland County, I will abide by the constitution and by-laws of the Local Association to which this membership application is being directed, of the National Association of Home Builders of the United States with which it is affiliated, and of the North Carolina Home Builders Association with which it is also affiliated. **A remittance of \$355 for BUILDERS and ASSOCIATES representing my annual membership dues accompanies this application.** (\$150 to NAHB; \$60 to NCHBA; \$145 to HBACC) **AFFILIATE dues are \$170.00.**

I understand that of my portion of the NCHBA dues of \$60, 29% or \$17.40 will not be eligible for deduction as a business expense, and \$42.60 of the NCHBA dues may be tax deductible as an ordinary and necessary business expense. For affiliate members, the NCHBA dues are \$15 so the amount not deductible is \$4.35 and \$10.65 may be deductible.

I understand the NAHB portion of my dues of \$150 has a similar calculation with 12% being non-deductible. Thus, for the NAHB portion of my dues, \$18.00 is not deductible and \$132.00 is deductible. NAHB affiliate dues are \$25.00, making the non-deductible portion of \$3.00, leaving \$12.00 which may be deductible.

I will promptly pay my renewal dues when billed to me or my company.

Signature of Applicant _____ Date: _____

NAHB Membership Codes

PIN: Member's Personal Identification Number (PIN) can be found on Monthly Membership Roster Report.

Sponsor ID: PIN of the member to receive Spike credit can be found on the Monthly Spike Club Roster.

Business Activity Codes: Enter the member's primary, secondary, and tertiary business activities in the 3 sets of boxes provided. If code Z is used for Associate members, please specify activity on the front.

Builder Member Activity Codes	Associate Member Activity Codes	Subcontractors and Specialty Trade Contractors
--------------------------------------	--	---

A Single Family Spec/Tract Building	L Accounting	W1 Carpentry Work
B1 Single Family General Contracting	M1 Architecture	W2 Electrical Work
B2 Single Family Custom Building	M2 Engineering	W3 Masonry, Stone Work, Tile Setting, Plastering
C Multifamily Building (Condo/Coop Units)	M3 Planner or Designer	W4 Landscaping
D Multifamily Building/Ownership (Rental Units)	N Legal Services	W5 Plumbing, Heating and Air Conditioning
E Multifamily General Contracting	O Computer Products and Services	W6 Roofing, Siding and Sheet Metal Work
F Remodeling-Residential	P1 Commercial Banking/Thrift Institution	W7 Painting and Paper Hanging
G Remodeling-Commercial	P2 Mortgage Banking	W8 Floor Laying and Other Floor Work
H Commercial Building (Own Account)	Q Insurance or Title Company	W9 Concrete Work
I Commercial General Contracting	R Marketing, Advertising or Public Relations	WA Excavation Work
J Land Development	S Building Material Manufacturing	WC Land Surveyor
K Manufacturing of Modular/Panelized/Log Homes	T Property Management	WD Security Systems
	U Real Estate	
	Y Utilities	
	Z Other (<i>Specify</i>)	

Wholesale Dealers/Distributors

- X1 Appliances
- X2 Building Materials/Lumber
- X3 Floor Coverings
- X4 Paint/Wall Coverings
- X5 Other Wholesale Dealership

Retail Dealers/Distributors

- V1 Appliances
- V2 Building Materials/Lumber
- V3 Floor Coverings
- V4 Paint/Wall Coverings
- V5 Other Retail Dealership

Annual Dollar Volume:

Enter the member's approximate annual volume of new residential construction/development, using the following codes:

- | | | |
|---------------------------|-------------------------------|-----------------------------|
| 1. Under \$500,000 | 3. \$1 million to \$499,999 | 5. \$10 million or over |
| 2. \$500,000 to \$999,999 | 4. \$5 million to \$9,999,999 | 6. No construction activity |

Annual number of residential dwelling units built in the past 12 months:

Enter the member's approximate number of units built using the following codes:

- | | | |
|------------|--------------|---------------|
| 1. 0 units | 3. 11 to 25 | 5. 101 to 500 |
| 2. 1 to 10 | 4. 26 to 100 | 6. Over 500 |

Total Paid Employees:

Enter the total number of employees in the space provided. Include the applying number in your total figure.

Business Title:

Enter the code that best describes the member's business title, using the following codes:

- | | |
|--|------------------------------------|
| 1. President | 5. Architect, Designer or Engineer |
| 2. VP/General Manager | 6. Financial Manager/Director |
| 3. Construction Superintendent | 7. Owner, Principal or Partner |
| 4. Sale and Marketing Manager/Director | 8. Other (<i>Specify</i>) |