

NAHB Membership Codes

PIN: Member's Personal Identification Number (PIN) can be found on Monthly Membership Roster Report.

Sponsor ID: PIN of the member to receive Spike credit can be found on the Monthly Spike Club Roster.

Business Activity Codes: Enter the member's primary, secondary, and tertiary business activities in the 3 sets of boxes provided. If code Z is used for Associate members, please specify activity on the front.

Builder Member Activity Codes	Associate Member Activity Codes	Subcontractors and Specialty Trade Contractors
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A Single Family Spec/Tract Building	L Accounting	W1 Carpentry Work
B1 Single Family General Contracting	M1 Architecture	W2 Electrical Work
B2 Single Family Custom Building	M2 Engineering	W3 Masonry, Stone Work, Tile Setting, Plastering
C Multifamily Building (Condo/Coop Units)	M3 Planner or Designer	W4 Landscaping
D Multifamily Building/Ownership (Rental Units)	N Legal Services	W5 Plumbing, Heating and Air Conditioning
E Multifamily General Contracting	O Computer Products and Services	W6 Roofing, Siding and Sheet Metal Work
F Remodeling-Residential	P1 Commercial Banking/Thrift Institution	W7 Painting and Paper Hanging
G Remodeling-Commercial	P2 Mortgage Banking	W8 Floor Laying and Other Floor Work
H Commercial Building (Own Account)	Q Insurance or Title Company	W9 Concrete Work
I Commercial General Contracting	R Marketing, Advertising or Public Relations	WA Excavation Work
J Land Development	S Building Material Manufacturing	WC Land Surveyor
K Manufacturing of Modular/Panelized/Log Homes	T Property Management	WD Security Systems
	U Real Estate	
	Y Utilities	
	Z Other (<i>Specify</i>)	

Wholesale Dealers/Distributors

- X1 Appliances
- X2 Building Materials/Lumber
- X3 Floor Coverings
- X4 Paint/Wall Coverings
- X5 Other Wholesale Dealership

Retail Dealers/Distributors

- V1 Appliances
- V2 Building Materials/Lumber
- V3 Floor Coverings
- V4 Paint/Wall Coverings
- V5 Other Retail Dealership

Annual Dollar Volume:

Enter the member's approximate annual volume of new residential construction/development, using the following codes:

- | | | |
|---------------------------|-------------------------------|-----------------------------|
| 1. Under \$500,000 | 3. \$1 million to \$499,999 | 5. \$10 million or over |
| 2. \$500,000 to \$999,999 | 4. \$5 million to \$9,999,999 | 6. No construction activity |

Annual number of residential dwelling units built in the past 12 months:

Enter the member's approximate number of units built using the following codes:

- | | | |
|------------|--------------|---------------|
| 1. 0 units | 3. 11 to 25 | 5. 101 to 500 |
| 2. 1 to 10 | 4. 26 to 100 | 6. Over 500 |

Total Paid Employees:

Enter the total number of employees in the space provided. Include the applying number in your total figure.

Business Title:

Enter the code that best describes the member's business title, using the following codes:

- | | |
|--|------------------------------------|
| 1. President | 5. Architect, Designer or Engineer |
| 2. VP/General Manager | 6. Financial Manager/Director |
| 3. Construction Superintendent | 7. Owner, Principal or Partner |
| 4. Sale and Marketing Manager/Director | 8. Other (<i>Specify</i>) |